



## **David Huntley**

### ***Overview***

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David is an experienced Business Coach, drawing on his background as an international CEO. He supports senior executives tackling acquisition, career and cultural transitions, and enjoys coaching individuals and teams facing transformation, turnaround, change and performance management challenges. He works with clients to develop their leadership styles and capabilities in order to deliver optimal results, while assisting them in building personal resilience to maintain a healthy life balance. David has gained his perspective from a successful career in financial services together with a fundamental interest in his own continuing personal, physical and professional development.

### ***Coaching Examples***

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- In a FTSE 100 Financial Services company, David coached, concurrently, twenty senior managers, both individually and as a team, with an emphasis on performance management capability, and a range of outcomes including a sharper focus on what matters most when working together and an improved confidence to tackle tough conversations
- In a start-up internet business, David coached the Managing Director, helping him to focus on key strategic issues and develop his broader-based business acumen
- In a large Financial Services company, David coached a senior manager with particular emphasis on raising his personal impact and emotional intelligence awareness, successfully preparing him for Director level promotion
- In a leading international law firm, David coached the business development manager, assisting her in introducing fundamental changes to the firm's tender process while developing her personal awareness to enable her to confront issues involving gender, race and cultural attitudes

### ***Business Background***

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- At a major UK Insurer, David led one of its main divisions through an integration process following a hostile takeover, delivering a number of project outcomes, and establishing and maintaining a positive dialogue with the Board and the Regulator through a difficult period for the Group
- David transformed a troublesome acquisition for the start-up global reinsurer, Scottish Re, by developing and implementing a focused growth strategy, introducing new systems and processes, cleaning up legacy governance issues and hiring competent talent
- In Australia, David turned around a heavily loss-making subsidiary of the global reinsurer, Swiss Re, through restructuring the product range and branch network and addressing headcount and expenditure while successfully implementing a refocused growth strategy – his team went on to win the coveted Employer of the Year award
- David turned around a weak UK control environment for Swiss Re by strengthening management capability and introducing significant process and performance improvements
- While at Mercantile and General Re, David established, staffed and became MD of its Paris-based life subsidiary, developing strong client relationships through marketing new product concepts from international markets

### ***Qualifications***

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- BA (Hons) in Mathematics and Statistics from York University
- Fellow of the Institute of Actuaries (FIA)
- Meyler Campbell Business Coach, accredited by WABC
- Myers Briggs MBTI® certification; Mindfulness for Coaches; Psych-K®
- Continuing professional development programmes, including coaching supervision

### ***Other Information***

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David is married with three children. He has run the five marathon majors and has cycled extensively around Australia and across the UK. He once conducted the Sydney Symphony Orchestra and is currently transforming from classical to jazz and blues piano. He enjoys getting out on the golf course and has a passion for travelling and sampling great food and wine from around the world.